



POSITION PROFILE

Commercial Finance
Assistant Manager



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Loch Lomond Group is an independent distiller and blender with an exceptional family of distinctive spirits and champagnes produced in iconic Scottish locations. Its heritage is amongst the oldest in the industry, with a history that goes back to at least 1772 with the founding of the Littlemill distillery.

Loch Lomond Group markets a portfolio of the highest quality brands including the finest Malt expressions such as Glen Scotia, Loch Lomond 'The Spirit of the Open', quality whisky blends including Spearhead and Littlemill, Ben Lomond Gin, and the second most popular spirits brand in the UK, Glen's Vodka.

In recent years, Loch Lomond Group has experienced a significant period of growth, which is only expected to continue at a rapid rate. The business has won numerous awards and is rated a Top 15 Global Whisky Brand. It is the only distillery in the world to have achieved both the highest accolade at the San Francisco World Spirits Competition and be crowned Scottish Distillery of the Year, an incredibly proud achievement for Loch Lomond Group. It is a feat only possible for the very best, but at Loch Lomond Group, they continue to show enthusiasm and ambition for Glen Scotia and Campbeltown to grow further.

Loch Lomond Group also has a very strong international presence. The company has partnered with the R&A for the Open Golf Championship, becoming "**The Spirit of The Open**" since 2018, as well as partnering with the Scottish Professional Football League and the Rugby Super League.

Investing in continued rapid growth with a strong focus on its people and global partners, Loch Lomond Group continues to encourage development and growth within its team, as well as externally. The business is building quality global brands and is focused on making hires that embrace the spirit of The Loch Lomond Group and can make a positive difference in the business.

Scotch Whisky is a natural product which has been elaborated for centuries in harmony with the environment. Loch Lomond Group ensure that it complies not only with the letter of all relevant standards and requirements applying to the industry but also with its spirit, always seeking to do what it does in a responsible and sustainable manner, which creates something valuable for the long-term, and which Loch Lomond Group can always be proud of.





Job Title: Commercial Finance Assistant Manager x 2

Reports to: Commercial Finance Manager

Location: Alexandria

The Role:

The Commercial Finance team plays an integral part in shaping the decision-making across the business. The ongoing rapid growth of the group has created the need for two Assistant Managers to join the Commercial Finance Team.

Each position represents an excellent opportunity for a motivated qualified accountant who wants to work in a high growth, drinks business. In addition, the business will provide a firm career platform with good opportunities for personal and professional development.

Assistant Manager – *Position 1*

- Liaising with International sales teams
- Gathering, analysing and reporting management for the Board each month
- Market data analysis
- Sales data reporting and analysis
- Providing sales and marketing teams (UK and International) with appropriate weekly, monthly and ad hoc reports
- Ad hoc data and analysis for the Commercial Finance Manager, Sales and Marketing
- Assisting with the annual budgeting process
- Analysing and reporting across all sectors of the business (International, UK and Bulk Spirit Supply)
- Analysing and reporting on customer and brand profitability
- Carrying out analysis and reporting on market trends
- Manipulating data and completing reports on an ad hoc basis
- Assisting the Commercial Finance team with month-end reporting
- Liaising with the marketing team and various other functions within the business
- Supporting the Commercial Finance team with projects as required





Assistant Manager – *Position 2*

- Pricing and forecasting for new product development
- Providing analysis and strong financial leadership for new product development
- Liaising with UK sales teams
- Running stock reports and analysis
- Updating stock model on a monthly basis and liaising with stakeholders throughout the business
- Ad hoc data and analysis for the Commercial Finance Manager, Sales and Marketing
- Liaising with internal and external stakeholders of the business
- Supporting the Commercial Finance team with projects as required
- Market data analysis
- Carrying out analysis and reporting on market trends
- Assisting with the annual budgeting process





These roles would suit newly or recently qualified accountants who are keen to develop and progress their careers within a highly successful Scottish drinks business.

Culture and 'team fit' are vital in the appointment of these positions. The ideal candidates are people who will enjoy a challenging role as part of an ambitious and talented group, and who relish the variety which comes with being a part of a small but high-performing finance team.

The key candidate requirements for these positions include:

- Qualified accountant (ICAS / ACCA / CIMA or equivalent)
- Strong operational foundation in accounting
- Previous FMCG experience preferred, but not essential
- Confidence and strong interpersonal skills, especially when interfacing with senior management and internal / external stakeholders
- High level of accuracy and attention to detail
- Ability to work under pressure, manage deadlines and prioritise effectively
- Energy, drive, tenacity, professionalism and commitment
- Strong IT skills and excellent MS Excel skills are essential
- Ability to work well in a team, but also capable of taking ownership of the delivery of specific tasks
- Strong written and verbal communication skills





Salary:	£Competitive + Annual Bonus
Additional Benefits:	Up to 15% bonus Pension with 5% EE & ER contribution 25 days annual leave with the ability to buy / sell 5 days leave, plus 9 statutory holidays There is scope for the right candidates to be given study support toward professional finance or HR / payroll qualification Flex Friday – finish at 2 pm on a Friday (subject to a manager's approval) Westfield Health Cashback plan – money back on a range of healthcare treatments plus online GP and doctor second opinion service Access to discounts at several large retailers, restaurants and online hotel booking sites Discounted gym memberships Confidential counselling line for mental health issues Access to advice on legal issues via a confidential support line Subsidised flu jabs



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The Recruitment Process:

- Applications should be sent to Gillian O'Neil at Rutherford Cross – gillianoneil@rutherfordcross.com

