





**POSITION PROFILE** 

Group Accounts
Assistant

# Contents



The Company	. 3
The Role	. 4
The Individual	. 5
Remuneration & Recruitment Process	. 6



## The Company



ALS is building the UK's leading dental manufacturing business. It was created in 2019 by Ansor LLP partners Peter Strafford and Peter Marson. They identified that the dental laboratory industry was on the cusp of transformation with the potential to improve products and solutions for dentists and patients whilst delivering significant growth and value by building a large dental laboratory group.

Dental manufacturing is undergoing a rapid transformation from a fragmented industry of small laboratories staffed by experienced dental technicians making crowns, bridges, and other dental products by hand to a world of digital workflows and large-scale automated production involving intra-oral scanning, 3D printing and robotics.

ALS's goal is to build the UK's leading, most innovative and technologically advanced dental manufacturing group, positively disrupting the industry and advancing its capability by integrating progressive businesses, advanced technologies and skilled people.

ALS currently has a revenue run rate of over £60million with strong underlying EBITDA and is targeting revenues of £100million + by 2025. The company is currently expanding to have nationwide UK coverage and plans to enter the international laboratory market. ALS remains on the acquisition trail, having grown from start-up at the end of 2019, to currently 29 laboratories, through a mixture of acquisition and organic growth in the Crown and Bridge, and Orthodontic segments. ALS has a strong pipeline of future acquisitions and new products that will continue to drive the rapid expansion and development of the group. It is very much an exciting time to be joining the business.

The business is led by CEO Tom Lavery, formerly Managing Director and Chairman of Johnson & Johnson Medical UK & Ireland and Kenny Burns, CFO. More information on ALS can be found on their website: <a href="https://als-dental.com/">https://als-dental.com/</a> and across their different digital channels: <a href="https://als-dental.com/">LinkedIn, Instagram</a>, <a href="YouTube">YouTube</a>, <a href="Facebook">Facebook</a>, <a href="Twitter">Twitter</a>.

### **Our Purpose**

We create life-enriching Dental Health Solutions.

### **Our Vision**

To build the UK's leading, most innovative and technologically advanced dental manufacturing group.

#### **Our Mission**

To transform our industry through the integration of progressive businesses, advanced technologies and skilled people.

## The Role



**Job Title:** Group Accounts Assistant

**Reports to:** Finance Manager

**Location:** Glasgow (Flexible & Hybrid)

#### **Position Overview:**

As ALS continues its growth, acquiring more labs across the UK, they have identified the need to appoint a Group Accounts Assistant. The primary responsibility of this role is to closely support the Finance Manager in providing robust transactional management and group financial reporting on a daily basis. This will likely span purchase ledger, sales ledger and banking across a portfolio of 4 or 5 group laboratories, as well as taking each company to trial balance and producing a reconciled monthly accounting pack for each.

In keeping with the expanding profile of the group, the ability to question, challenge and flex with change is also vital. As a result of joining the company at such an exciting stage in its journey, the expectation is that the role will evolve with time as the company does.

#### Key Priorities of the Role Include:

- Allocating bank receipts, payments & reconciliation of accounts
- Reconciling supplier statements
- Aged debt monitoring
- · Processing monthly payment runs
- Reconciling control accounts
- Calculation of accruals & prepayments
- Producing monthly accounts pack for group laboratories
- · Producing ad hoc reports for management
- Providing support to the Finance Manager and Financial Controller where required

## The Individual



## Essential Experience & Knowledge:

- Prior experience of purchase and sales ledger essential
- Experience in a high-volume transaction environment
- Sage 50 & Xero experience highly advantageous
- Experience of balance sheet reconciliations advantageous
- Strong Excel skills desirable

## Key Attributes & Behaviours:

- Attention to detail
- Initiative and enthusiasm
- A desire to challenge and improve processes
- Flexibility to plan and prioritise a diverse workload
- · Team approach



## Remuneration & Recruitment Process



An attractive package is on offer commensurate with the background and experience required for the role.

For more information on remuneration, please contact Ally Deas at Rutherford Cross.



Ally Deas, CFO Services
T: 07535 091 141
E: allydeas@rutherfordcross.com

#### The Recruitment Process:

- First stage interviews will be conducted by retained consultant, Ally Deas of Rutherford Cross. Selected professionals will then be presented to ALS for consideration
- Shortlisted candidates will be invited to interview with the Finance Manager & Group Financial Controller. Subsequent stages will be communicated by Rutherford Cross throughout the process
- All third-party applications, enquiries and direct approaches to the company will be referred to Rutherford Cross