



**Whisky Auctioneer**

**Rum Auctioneer**

**Wine Auctioneer**

**Position Profile**  
Finance Business  
Partner –  
Auction Group



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The Vintage Saga group of companies has three main operating businesses: The Auction Group (outlined below), The Retail Group (The Dormant Distillery Company Ltd and Decadent Drinks Ltd) and a bonded warehouse and cask bottling fulfilment service (Bright Spirit Ltd). Current annual turnover is in excess of £25M and the operating businesses employ over 150 staff across the UK and EU. The group board has ambitious growth plans for each of the operating businesses, and are looking to strengthen its finance team with the appointment of a Finance Business Partner for the Auction Group.

The Auction Group specialises in auctioning whisky, wine, rum and other spirits on the secondary market through its industry-leading online auction platform. Based in Perth, in Central Scotland, our exciting and fast-growing company launched in 2013 and now operates the world's largest online whisky auction, trusted by thousands of regular investors, collectors and consumers across the globe who recognise our sector expertise, knowledge and enthusiasm. Collectively, the group oversees the auction of over 100,000 individual lots each year.

The Auction Group operates three digital platforms:

**Whisky Auctioneer** - Founded in 2013 and located in Perth, the very heart of Scotland, the Whisky Auctioneer utilise their expertise and knowledge combined with their auction platform, to increase interest and passion in the whisky and spirits community.

**Wine Auctioneer** - Founded in 2017, Wine Auctioneer is a specialist online auctioneer bringing a competitive and innovative approach to the buying and selling of rare and iconic wines from around the world.

**Rum Auctioneer** - Founded in 2019, Rum Auctioneer is the first online platform dedicated to buying and selling rum at auction.





Reporting to the Group Commercial Director and based predominantly out of the Perth HQ, the Finance Business Partner – Auction Group is responsible for overseeing the financial management and controls for the Auction Group subsidiaries (as defined above).

The Finance Business Partner (“FBP”) will act as a member of the operating subsidiaries’ management teams, providing financial management and advice to the senior management teams. This is a highly commercial role, requiring a combination of strong technical accounting knowledge and expertise and a solid understanding of the importance of insightful financial analysis, reporting and advice in aiding decision-making and driving business performance.

## Key Responsibilities and Objectives

### Financial Management, Analysis and Reporting

- Overseeing the integrity of the subsidiaries’ accounting systems and processes, defining and monitoring the financial controls and ensuring key balance sheet accounts are reconciled each month (AP, AR, Stock, Auction Control Accounts, VAT control, PAYE control, inter-company balances etc)
- Ensuring that the subsidiaries have robust Accounts Payable and Accounts Receivable / Credit Control processes in place and that these are being fully supported by the Group finance team
- Liaising with the payroll provider to ensure that the monthly payroll is processed and recorded in the financial accounts as well as ensuring that payments are processed to employees and HMRC
- Providing a comprehensive monthly management reporting pack to senior management, Group FC and Group Board, to include variance analysis and commentary on performance against KPIs and budgets
- Providing support and advice to other
- Supporting the senior managers with regular cashflow and working capital management and forecasting and providing weekly cashflow and working capital reports to the Group FC
- Providing ad-hoc reports and analysis as requested to the Group FC and members of the SMT
- Ensuring all compliance reporting obligations are identified, deadlines are documented and met
- Identifying and managing financial risks in conjunction with other members of the SMT

### Budgeting and Forecasting

- In conjunction with Group budgeting plans, lead the annual budgeting process for the subsidiaries in conjunction with departmental / profit centre heads
- Prepare regular rolling forecasts to track the short / medium term financial outlook for the business and advise the senior management team on anticipated variances to Statutory Accounts and Group Audit
- Liaising with Group FC and taking a lead role in the planning and reporting required to support the Group’s external audit timetable
- Liaising with external auditors as required for the subsidiaries (e.g. stock checks, audit field work, preparation of back-up schedules)



## Projects

- Assisting the SMT to prepare compelling investment business cases and monitoring spend against project budgets
- Act as the Finance lead on all subsidiary-specific projects, providing finance input as required by the project manager / project scope
- Active participation in profit improvement planning and projects
- Liaising with Group finance to ensure a “one Group” approach is taken where appropriate and pulling in other resources to ensure projects benefit from the wider expertise within the Group finance team

## Continuous Improvement

- Work collaboratively with other departments and members of the Group finance team to evaluate finance systems and processes as part of the Finance team’s continuous improvement initiatives
- Lead or participate in finance-related projects and initiatives to enhance overall business performance





## Qualifications

- Professionally qualified (CIMA, ACCA, CA or equivalent) with relevant PQE in a fast-moving commercial environment
- Experience in leading / managing a small finance team
- Advanced knowledge of financial software and ERP systems (e.g., Unleashed, Xero) and Microsoft Office applications
- Proficiency in financial modelling and forecasting techniques
- Experience of working in an audited company environment
- Excellent communication and interpersonal skills, especially in discussing financial data with non-financial colleagues
- Strong analytical and problem-solving skills
- Ideally some knowledge of eCommerce business models





<b>Salary:</b>	Attractive package commensurate with background and experience required for the role.
<b>Location:</b>	Perth



**Will Dodds, Manager – CFO Services**

T: 07494 280 151

E: [willdodds@rutherfordcross.com](mailto:willdodds@rutherfordcross.com)

## The Recruitment Process

- To find out more on the role, please contact Vintage Saga's retained advisor, Will Dodds at Rutherford Cross by emailing [willdodds@rutherfordcross.com](mailto:willdodds@rutherfordcross.com).
- Selected professionals will then be invited to interview with selected shareholders and stakeholders
- All third-party applications, enquiries and direct approaches to Vintage Saga Ltd will be referred to Rutherford Cross